TSRSCNA Motion Submission Form					
Areas Voting:	-				
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what	to do 1	with NA 4	iunds.		
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Initiated By:	Grahm G	5	P+A cha	is person	
	Name	Phone #	Position/AREA	•	
	Inson		RCM N-Pi	Hsburgh.	
Seconded By:			Service		
	Name	Phone #	Position/AREA		
Date					

New Motion presented by P&A Chairperson on 2/16/19, To Keep the \$2500.00 check from Visiterie.com from the Start to Live Convention.

Intent: to deposit back into funds for Start to Live Convention

NPASCNA requested the email provided by check writers as to the intent of the provided monies. Waiting on the email from TSRSCNA

Additional details from discussion:

"Visiterie.com" is how we book the STL convention. This check represents an 'incentive' they provide to <u>all of their customers</u> to encourage you to book with them again in the future. They provide this monies regardless of whether or not we're NA or some other entity. The question is, is it acceptable for NA to receive this money and keep it.

Jim, BOD Representative, noted that the BOD voted to accept the funds but with the increase in questions about whether or not it was fair or a tradition violation, let them to turn this matter over to the homegroups. The question was asked regarding what would happen to the money if we did not accept it – it would be 'returned' to Visiterie (we have not cashed the check, so it would be voided).

Sent: Wednesday, January 23, 2019 8:54 PM  To:  Cc: Rich Ma  Subject: VisitErie "sponsorship" explanation letter
Hi Jim,
Please see attached my correspondence with Hannah Stancliff, Convention Sales Manager at VisitErie. See also the PDF letter she wrote at my request.
I am personally convinced that this payment is an act of commerce and not the type of "donation" prohibited by our Seventh Tradition. The fact that any group having an event at Erie can receive these types of payments is evidence of this. However, I respect the views of those who hold the other opinion.
I have spoken to a number of people whose opinion I respect about this matter. Someone recommended that I talk to the Chair of the RSC. I called Rich M and he had a brilliant idea. He suggested that since this topic has been so widely and passionately discussed, we should take this back to the groups and let them decide.
Kenny K.
From: Hannah Stancliff@visiterie.com> Sent: Wednesday, January 23, 2019 3:53 PM To:
Yes, that is correct. We do sponsor the Erie Kennel Club's Annual Dog Show. We do not sponsor the Erie Auto Show because they work directly with the Bayfront Convention Center and don't come through or office. Our sponsorships range in value, depending on a multitude of factors, including size of group and time of year.
My best,
Hannah Stancliff
Sent from my iPhone
On Jan 23, 2019, at 3:30 PM, " > wrote:
Hi Hannah,

Thanks for the letter explaining the purpose of the check for \$2500. As you say, "Any financial sponsorship toward a convention is a means of marketing our destination".

Is it safe to say that any organization having a large event at your facility would be given a "sponsorship"? Two of your upcoming events, the Erie Kennel Club Dog Show or the Erie Auto Show, might also be offered a financial incentive to come to Erie, correct?

Thanks,

Ken Kratovil

Board of Directors Member, Tri-State Regional Service Office, Inc.

From: Hannah Stancliff < >

Sent: Wednesday, January 9, 2019 4:50 PM

To:

**Subject:** VisitErie sponsorship explanation letter

Ken,

Pleasure hearing from you again today. Attached is the letter explaining VisitErie's sponsorship toward *the Start to Live* convention. I hope that it assists your board in understanding our goals in offering said sponsorship. If you have questions or require further explanation, please feel free to reach out!

I'm glad that the convention was a success and that your attendees enjoyed our destination. We certainly enjoyed hosting you.

All my best,

## Hannah Stancliff

Convention Sales Manager

VisitErie

208 E. Bayfront Pkwy, Suite 103 Erie, PA 16507

C: 814.812.9732

O: 800.524.ERIE & 814.454.1000 x155

www.visiterie.com





Start to Live
Tri State Narcotics Anonymous
November 2018

With regards to VisitErie's \$2,500 sponsorship:

VisitErie offered to be a financial sponsor for the Tri-State Narcotics Anonymous 2018 convention *Start to Live*. This sponsorship was intended to assist the organization with convention costs, should the event be held in Erie, Pennsylvania.

VisitErie is the non-profit tourism agency of Erie County, Pennsylvania and adheres to the following mission statement: VisitErie is the leader for marketing Erie's tourism industry and promoting its economic growth. Any financial sponsorship toward a convention is a means of marketing our destination and is thereby considered an investment in Erie County's tourism industry.

All my best,

Hannah

Hannah Stancliff Convention Sales Manager, VisitErie